

THE NEW 2022 RESIDENTIAL PURCHASE AGREEMENT

CONTRA COSTA ASSOCIATION OF REALTORS® PRESENTS

TUESDAY, MARCH 1, 2022 • 10AM - 1PM • LIVE REMOTE CLASS  ZOOM

CCAR MEMBERS ONLY • INCLUDES DIGITAL COURSE MATERIAL



INSTRUCTOR: JOEL CARLSON

NAR Designated Real Estate Instructor (DREI), C.A.R. Master Instructor, Certified Real Estate Consultant (CREC), President of the REALTORS® Commercial Alliance of Orange County, and Broker with over 25 years of experience

The 2022 Residential Purchase Agreement (RPA) course offers you the unique opportunity to familiarize yourself with the most widely used and trusted purchase agreement in California. Learn to write offers easily and close transactions! Receive hands-on knowledge you need to develop your services to help clients purchase their home and secure your position as a trusted real estate advisor.

YOU WILL LEARN:

- How to complete the new, 16 page RPA form: Released Dec. 14, 2021
- What makes a valid, binding contract?
- Step-by-step guidance through each paragraph of the Agreement
- When to mediate, arbitrate or litigate!
- How Deposits are handled... *now!* - 10145 of the B & P Code
- Who to talk to, to get more answers

FREE!

ONE-TIME OPPORTUNITY
FOR CCAR MEMBERS ONLY!

DOES NOT QUALIFY
FOR C.E. CREDITS.

REGISTER ONLINE:

<https://tinyurl.com/March1-RPA>



CCAR