

# THE **NEW** 2021 **RESIDENTIAL PURCHASE AGREEMENT**

CONTRA COSTA ASSOCIATION OF REALTORS® PRESENTS

WEDNESDAY, AUGUST 18, 2021 • 9AM - 1PM • LIVE REMOTE CLASS  zoom

MEMBERS: \$50 • NON-MEMBERS: \$55 • INCLUDES DIGITAL COURSE MATERIAL



## **INSTRUCTOR: GOV HUTCHINSON**

C.A.R. Assistant General Counsel

The 2021 Residential Purchase Agreement (RPA) course offers you the unique opportunity to familiarize yourself with the most widely used and trusted purchase agreement in California. Learn to write offers easily and close transactions! Get the must-have, hands-on knowledge you need to develop your services to help clients purchase their home and secure your position as a trusted real estate advisor.

### **YOU WILL LEARN:**

- How to deal with personal property items
- How to write offers without deposit checks
- Dozens of recent changes to the RPA contract
- All mandatory and recommended disclosures
- How to create, modify, cancel, or close a transaction
- To ensure all commissions are paid in full and on time
- Answers to legal questions from a buyer or seller client concerning language in the RPA and related forms
- *And much more!*

### **EARN 4 CE HOURS:**

After completion of this course you will be emailed a test. Pass the test to earn 4 CE hours. This course also counts as an elective toward earning the Certified Transaction Coordinator (CTC) Certification.

### **REGISTER ONLINE:**

<https://tinyurl.com/Aug-18-RPA>

