2021 Education Series Schedule





CBA Education Bundle (1-year membership + 15 classes): \$720 w/ code CCAR75 Non-member: \$55 per class

Apply for your bundle membership at cbassn.org. Email info@cbassn.org for questions

Core Classes

Introduction to Commercial Real Estate Commercial Real Estate Basics Income Property Analysis Income Property Analysis & Comparison Introduction to Multi-Family Investments Introduction to Multi-Family Listing & Selling Advanced Income Property Analysis Commercial Loans from Start to Finish Introduction to Commercial Leasing Part A Introduction to Commercial Leasing Part B CRE Transaction Documents Review Business Development & Prospecting

Electives

- Tenant Representation Lease Negotiations Lease or Purchase Business Opportunities Sales Hospitality Sales Retail Sales/Lease Industrial Flex-R&D Sales/Lease Office Sales/Lease Environmental Due Diligence Introduction to Property Management
- July 7 | 10am July 7 | 12:30pm July 21 | 10am July 21 | 12:30pm August 25 | 10am August 25 | 12:30pm September 22 | 10am September 22 | 12:30pm October 20 | 10am October 20 | 12:30pm

All classes are scheduled in PST

April 7 | 10am April 7 | 12:30pm April 21 | 10am April 21 | 12:30pm May 5 | 10am May 5 | 12:30pm May 19 | 10am May 19 | 12:30pm June 2 | 12:30pm June 16 | 10am June 16 | 12:30pm

DISCLAIMER: The views expressed in class are those of the Speaker/Instructor and do not necessarily reflect the views of the Commercial Brokers Association. Any photos taken during the course of the event may be used for future advertising or posted on social media. Please notify the Association if you do not agree with the aforementioned.