

2021 Education Series Schedule



CBA Education Bundle (1-year membership + 15 classes): \$720 w/ code **CCAR75**

Non-member: \$55 per class

Apply for your bundle membership at cbassn.org. Email info@cbassn.org for questions

Core Classes

All classes are scheduled in PST

Introduction to Commercial Real Estate
Commercial Real Estate Basics
Income Property Analysis
Income Property Analysis & Comparison
Introduction to Multi-Family Investments
Introduction to Multi-Family Listing & Selling
Advanced Income Property Analysis
Commercial Loans from Start to Finish
Introduction to Commercial Leasing Part A
Introduction to Commercial Leasing Part B
CRE Transaction Documents Review
Business Development & Prospecting

April 7 | 10am
April 7 | 12:30pm
April 21 | 10am
April 21 | 12:30pm
May 5 | 10am
May 5 | 12:30pm
May 19 | 10am
May 19 | 12:30pm
June 2 | 10am
June 2 | 12:30pm
June 16 | 10am
June 16 | 12:30pm

Electives

Tenant Representation
Lease Negotiations
Lease or Purchase
Business Opportunities Sales
Hospitality Sales
Retail Sales/Lease
Industrial Flex-R&D Sales/Lease
Office Sales/Lease
Environmental Due Diligence
Introduction to Property Management

July 7 | 10am
July 7 | 12:30pm
July 21 | 10am
July 21 | 12:30pm
August 25 | 10am
August 25 | 12:30pm
September 22 | 10am
September 22 | 12:30pm
October 20 | 10am
October 20 | 12:30pm

www.cbassn.org